



Curriculum Vitae Europass

Personal information Name	MARIUS VASILE MORARIU
PROFESSIONAL EXPERIENCE	
Period	2004 – 2014
Position held	Associate doctor, university lecturer University and master courses (over 1,000 students)
Main activities & responsibilities	Subjects taught: <ul style="list-style-type: none">- Economic-financial analysis of economic agents- Management of investments / strategic management- Cost-benefit analysis to take European funds- Public procurements
Employer's name Activity type or sector	IBR, FINANCIAL-BANKING UNIVERSITY Financial Management Faculty University education
Period	2020 - 2021
Position held	General Director
Main activities & responsibilities	<ul style="list-style-type: none">• Strategic management to adapt FORMENERG SA to the business environment specific of the training suppliers' market;• Strategic management to carry out in effective efficient manner the activities approved by the Company's Articles of Association;• Defining and editing the organisation's economic-social policy;• Representing the organisation in relation with natural or legal third parties in accordance with the mandate from the Board of Administration;• Coordinating the activities of directors and functional compartments;• Providing management of company activities, coordination and control of such with respect to the use of financial, material and human resources with a view to reach the objectives and criteria established in the mandate contract;
Employer's name Activity type or sector	FORMENERG SA, Subsidiary of CNTEE TRANSELECTRICA SA Professional training of grown-ups
Period	

<p>Position held</p> <p>Main activities & responsibilities</p> <p>Employer's name Activity type or sector</p> <p>Period</p>	<p>2017-2020</p> <p>Training manager</p> <p>Trainer:</p> <ul style="list-style-type: none"> - Public procurement (66 courses, 1,510 students) - Public Private Partnership - Entrepreneurial skills - Financial and economic analysis - Investment management - Cost-benefit analysis for European projects <ul style="list-style-type: none"> - Increasing the quality of the training process: analysis and approval of course materials and training materials; providing specialized technical advice; - Development of the instructional system, which includes: (a) Phase of analysis of the need for training (at the level of organization, level of tasks and level of individual); (b) Design and implementation of the training; and (c) Evaluation of the training program. <p>FORMENERG SA, Subsidiary of CNTEE TRANSELECTRICA SA Professional training of grown-ups.</p>
<p>Position held</p> <p>Main activities & responsibilities</p>	<p>2009-2017</p> <p>Director, European Programmes</p> <p>Trainer</p> <ul style="list-style-type: none"> - Sustaining training sessions in capacity of trainer in the following domains: public procurement management, PPP, cost-benefit analysis for European projects, investment management (over 70 sessions, more than 1,600 trainees participated) - Drawing, coordinating and monitoring the experts and trainers - Project management with European funds - Obtaining finance at national and international level - Detecting and assessing the opportunities to get European finance; development challenges from the Partnership Agreement 2014-2020 <ul style="list-style-type: none"> ▪ Coordinating and monitoring the experts and activities which were in the responsibility of FORMENERG SA from European projects implemented by the Company, namely POSDRU / POCU ▪ Developing entrepreneurship abilities in the energy sector ▪ Adapting the power sector personnel to the new technologies and working terms ▪ LEONARDO DA VINCI / Innovation Transfer Projects ▪ BE SMART! Come to START! Project ▪ Look to the future! YOU CAN BE AN ENTREPRENEUR! Project - Elaborating, managing and organising public procurement procedures (bids) and contracts under projects with national and European financing

<p>Employer's name Activity type or sector</p>	<ul style="list-style-type: none"> ▪ Elaborating the offer (technical, financial offers and qualification documents) under the public procurement bid procedures - Chairman of the risk management team of ICEMENERG SA <ul style="list-style-type: none"> ▪ Providing a framework to establish and analyse the objectives included in the organisation's development strategy ▪ Providing quality control procedures, means and methods for information, hiring, training, counselling, implementation activities and for the business plans monitoring and others, in capacity of SCIM head and responsible for the Quality Management System <p>FORMENERG SA, Subsidiary of CNTEE TRANSELECTRICA SA Professional training of adult people</p>
<p>Period</p>	<p>FORMENERG SA, Subsidiary of CNTEE TRANSELECTRICA SA Professional training of grown-ups.</p>
<p>Position held</p>	<p>1997 - 2009</p>
<p>Main activities & responsibilities</p>	<p>Designer / researcher in the energy sector; Expert of public procurement and market studies</p> <ul style="list-style-type: none"> - 1997-2000: Technical Department: Research-design in the energy domain - 2000-2006: Technical-economic expert of strategic projects: <ul style="list-style-type: none"> ▪ Upgrading the RADET's economic projects, developed together with Gemini Consulting Limited agency ▪ RADET's economic-financial architecture, developed with SAP Romania, consulting company - 2006-2009: Commercial Division, Expert of: public procurement, market and technical-economic studies
<p>Employer's name Activity type or sector</p>	<p>INDEPENDENT AUTHORITY OF HEAT DISTRIBUTION, Bucharest Thermal power transmission and distribution.</p>
<p>Period</p>	<p>1985 - 1997</p>
<p>Position held</p>	<p>Head, Energy sector</p>
<p>Main activities & responsibilities</p>	<p>Head, Energy sector</p>
<p>Employer's name Activity type or sector</p>	<ul style="list-style-type: none"> - Managing the energy domain of the enterprise - Research & design of power installations and equipment
<p>Period</p>	<p>GLASS & FAIENCE ENTERPRISE, Sighisoara, Mures County Glass and fine ceramics industry</p>

Position held	1984 - 1985
Main activities & responsibilities	Probationer engineer
Employer's name Activity type or sector	Expert coordinating the energy sector in Sighisoara City
PROFESSIONAL EXPERIENCE IN DEVELOPING EUROPEAN PROJECTS	RAGCLTU Sighisoara, Mures County Local administration
Period	
Position held	
Main activities & responsibilities	2018 – 2020
Employer's name Activity type or sector	<p>Quality manager, target group activities</p> <p>BE SMART! Come to START! Project, SMIS code: 106793 POCU 2014-2020, Priority axis 3, topical objective 8, Investment priority 8.iii, Specific objective 3.7, appeal code: POCU/82/3/7/ Increasing occupation by supporting non-agricultural enterprises in urban areas / 7 / Increasing occupation by supporting non-agricultural enterprises in urban areas; south region Muntenia</p> <p>Project activities:</p> <ul style="list-style-type: none"> - Organising social innovation campaigns for equal chances, non-discrimination and other innovating methods - Detection, recruiting, selection and maintenance of the target group - Establishing and running the hiring, selection, information and training centres for the target group - Running the entrepreneurship training programme and assessing the target group participants - Organising and developing the business plan contest - Organising, developing and valuating practical stages - Providing support for business plans implementation - Monitoring the business operation (including the project's sustainability period) - Publicity and information in the project (executing the information plan, good practice guide, web site / Facebook etc.) <p>FORMENERG SA, Subsidiary of CNTEE TRANSELECTRICA SA Professional training of adult people</p>
Period	
Position held	

<p>Period</p> <p>Qualification / certificate Name & type of educational establishment / Main subjects studied</p>	<p>August 2010</p> <p>Project Manager ANC / CNPA, Ministry of Labour, Family & Equal Chances & Ministry of Education</p>
<p>Period</p> <p>Qualification / certificate Name & type of educational establishment / Main subjects studied</p>	<p>April 2010</p> <p>Public Procurement Expert, Module I: Romanian legislation harmonised with the community acquis regarding attribution of public procurement contracts, the work leasing contracts and service leasing contracts ANC / CNPA, Ministry of Labour, Family & Equal Chances & Ministry of Education</p>
<p>Period</p> <p>Qualification / certificate Name & type of educational establishment / Main subjects studied</p>	<p>April 2010</p> <p>Public Procurement Expert, Module II: Romanian legislation harmonised with the community acquis regarding attribution of public procurement contracts, the work leasing contracts and service leasing contracts ANC / CNPA, Ministry of Labour, Family & Equal Chances & Ministry of Education</p>
<p>Period</p> <p>Qualification / certificate Name & type of educational establishment / Main subjects studied</p>	<p>January 2010</p> <p>Trainer ANC / CNPA, Ministry of Labour, Family & Equal Chances & Ministry of Education</p>
<p>Period</p> <p>Qualification / certificate Name & type of educational establishment / Main subjects studied</p>	<p>October 2008</p> <p>Management of public procurement contracts, internal audit and financial control TAK EDUCATION, Bucharest</p>
<p>Period</p> <p>Qualification / certificate Name & type of educational establishment / Main subjects studied</p>	<p>October & November 2005</p> <p>General management of enterprise AROMMAR, National Society of Management and Marketing</p>
<p>Period</p> <p>Qualification / certificate Name & type of educational establishment / Main subjects studied</p>	<p>April 2005</p> <p>Financial investments from public funds; public procurement MINISTRY OF PUBLIC FINANCE, TEAMINVEST, Bucharest</p>

<p>Period Qualification / certificate Name & type of educational establishment / Main subjects studied</p>	<p>February 2004 Quality Management System (SMC) TRAINING CENTRE RADET, Bucharest</p>
<p>Period Qualification / certificate Name & type of educational establishment / Main subjects studied</p> <p>Period Qualification / certificate Name & type of educational establishment / Main subjects studied</p> <p>Period Qualification / certificate</p> <p>Name & type of educational establishment / Main subjects studied</p>	<p>April 2003</p> <p>Improving the competitive, transparent working procedures to award public procurement contracts MINISTRY OF PUBLIC FINANCE, ICON INSTITUTE, Koln, Germany</p> <p>March May 2000 Management of total quality ACADEMY OF ECONOMIC STUDIES, Bucharest</p> <p>1999 - 2003 Doctorate of economy (Ph.D) Thesis title: Economy in the sustainable development strategy</p> <ul style="list-style-type: none"> • Sustainable development for the transition to the ecologic economy From savoir-faire to savoir-vivre; arguments • Entropy laws and economic processes Value, entropy, and sustainable development Designing the sustainable development pattern Economic mirror of thermal dynamics; value sizes Entropisation of economic and social life of contemporary world • Assessment and sustainable development of natural capital: Air Water resources Soil resources • Assessment and sustainable development of anthropic capital: Industry and globalisation of eco-economy Energy; sustainable solutions for the future Agriculture and food security • Assessment and sustainable development of human capital: Global population and current population phenomena Human development and culture Education; analytical sciences of education • Conclusions; milestones; policies and measures to be taken • Motivation of humans' transition through life <p>ACADEMY OF ECONOMIC STUDIES, Bucharest</p>

<p style="text-align: center;">Period Name & type of educational establishment / Main subjects studied</p> <p style="text-align: center;">Period Qualification / certificate Name & type of educational establishment / Main subjects studied</p> <p style="text-align: center;">Period Qualification / certificate Name & type of educational establishment / Main subjects studied</p> <p style="text-align: center;">Period Qualification / certificate Name & type of educational establishment / Main subjects studied</p>	<p>1999 - 2000 Post-graduate studies of economy - Financial analysis and risk in crediting activities - Romanian Advanced Certificate of Financial Analysis ROMANIAN BANKING INSTITUTE, ROMANIAN ASSOCIATION OF BANKS THE CHARTERED INSTITUTE OF BANKERS, LONDON, GREAT BRITAIN</p> <p>1997 1998 Post-graduate studies of economy - Fundamentals of Banking Profession - Romanian Banking Certificate, Foundation Level ROMANIAN BANKING INSTITUTE, ROMANIAN ASSOCIATION OF BANKS THE CHARTERED INSTITUTE OF BANKERS, LONDON, GREAT BRITAIN</p> <p>October 1998 - April 1999 Management of capital investments into the market economy ACADEMY OF ECONOMIC STUDIES, Bucharest</p> <p>June & July 1997 Up-to-date principles of energy management UNITED NATION'S DEVELOPMENT PROGRAMME, PHARE</p>
<p style="text-align: center;">Period Qualification / certificate Name & type of educational establishment / Main subjects studied</p> <p style="text-align: center;">Period Qualification / certificate Name & type of educational establishment / Main subjects studied</p>	<p>1979 - 1984 Energy speciality POLYTECHNIC INSTITUTE TRAIAN VUIA, TIMISOARA CITY FACULTY OF ELECTRIC TECHNIQUE, ENERGY SPECIALITY</p> <p>1973 1978 Mechanical energy engineering speciality INDUSTRIAL HIGH SCHOOL, National Gas School, Medias, Sibiu County</p>
<p>PERSONAL APTITUDES AND COMPETENCE</p> <p style="text-align: center;">Personal aptitudes and competence</p>	<ul style="list-style-type: none"> • Capacity to transmit the knowledge acquired • Pedagogic qualities; abilities to elaborate, review or adapt training materials • Permanent desire to improve and adapt to new things

<p>Organisational aptitudes and competence</p>	<ul style="list-style-type: none"> • Capacity of processual application of theory into practice / analytic and synthetic capabilities • Capitalisation of opportunities and assuming responsibility • Meticulous, adaptable and available for flexible extended hours, resilient to stress • Negotiation and mediation aptitudes in conflict management. • Team work capacity, activities with research, design etc. groups • Communication abilities, adaptability, team spirit / leadership • Abilities for interactive applicative training • Creative nature, diplomatic and easily adaptable • Systematic information in inter-disciplinary domains • Applicability of the curricula / lesson plan to each training session • Independent operation, initiative of action, motivating people
<p>Other abilities and competences</p>	<ul style="list-style-type: none"> • Experience of university teaching and professional training of adults • Experience with economic-financial management of economic agents • Experience with project management / analysis of the economic efficiency of investments • Experience in project management with European funding; cost-benefit analysis • Expertise in applying the public procurement legislation • Research & design experience in the technical & economic domains • Hobbies: travels, discovery, training, music, sport and gastronomy • Good management of Microsoft Office (Word, Excel, PowerPoint etc.)
<p>Additional information</p>	<ul style="list-style-type: none"> • Elaborating university and training courses for adults in the following domains: <ul style="list-style-type: none"> ○ Economic-financial analysis of economic agents ○ Cost-benefit analysis of projects with European financing ○ Public procurement ○ Public and private partnership ○ Investment management; strategic management ○ Management ○ Entrepreneurship competence • Articles and papers at scientific communications in the energy sector: <ul style="list-style-type: none"> ○ Economic science and exhaustible energy resources, Regional Energy Forum ○ Dialectics of energy ○ Regional Energy Forum