Transelectrica SA

Transmission and System Operator of the Romanian Electrical Power System

We lead the power

Financial results 1H 2023 (01.01.2023 – 30.06.2023)

unconsolidated accounts



Purpose, disclaimer and other cautionary statements

DOCUMENT PURPOSE:

This presentation has been prepared with the sole intention to facilitate the understanding of Transelectrica's operational and financial results by the general investing public (shareholders. creditors. analysts. financial media). Therefore it is of a purely informative nature. **This presentation is not an offer. invitation or a recommendation to trade in securities issued by the Company.** The detailed financial statements and the full reports prepared in accordance with capital market regulations are available online at <u>www.transelectrica.ro</u>.

FINANCIAL NUMBERS (preliminary):

reporting period:	1 st January 2023 – 30 th June 2023
reporting standard:	International Financial Reporting Standards (IFRS)
basis/scope:	standalone (unconsolidated)
external audit:	unaudited
rounded numbers:	for ease of reading, certain figures used in this presentation (tables and charts) are displayed in millions and rounded to such unit or to one or two decimals. In some cases this leads to minor differences between totals and the sum of the individual elements (rounding errors)

LANGUAGE DISCLAIMER:

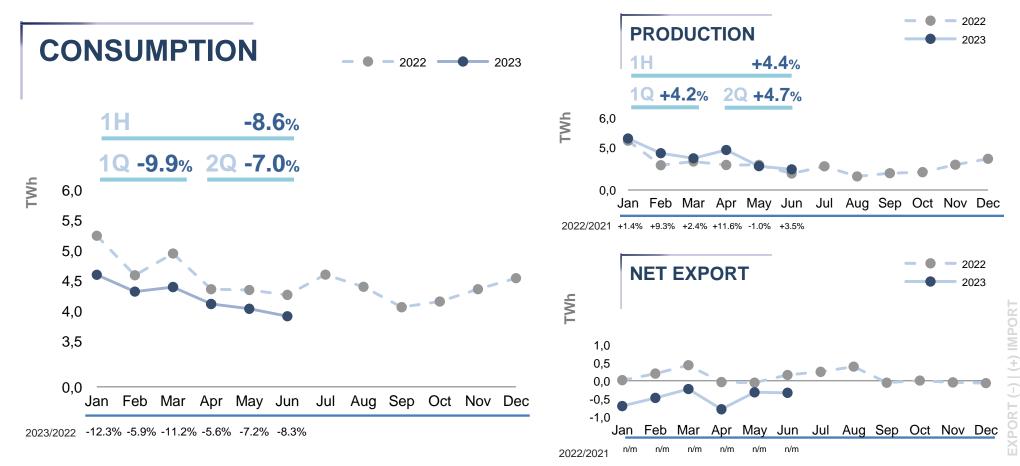
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Highlights | operational trends

Domestic demand -8.6% y.o.y.

Domestic production +4.4% y.o.y.



Consumption and generation numbers do not include power plants' own electricity consumption. Consumption includes (i) energy losses in transmission and distribution networks. and (ii) consumption for hydro pumped storage. Cross-border net flow is calculated based on physical flows (import-export).



Financial results

Operations | Revenues



Operational revenues PROFIT-ALLOWED OPERATIONS: BREAKDOWN +135+27 993 +54 +54 858 2022 2023 **Revenues Transmission** Cross-Grid losses Other Revenues 2022 2023 fee border rents anticipatory tariff income

DRIVERS BEHIND THE INCREASE IN REVENUES

▲ Higher cross-border capacity income (high market demand for crossborder trading)

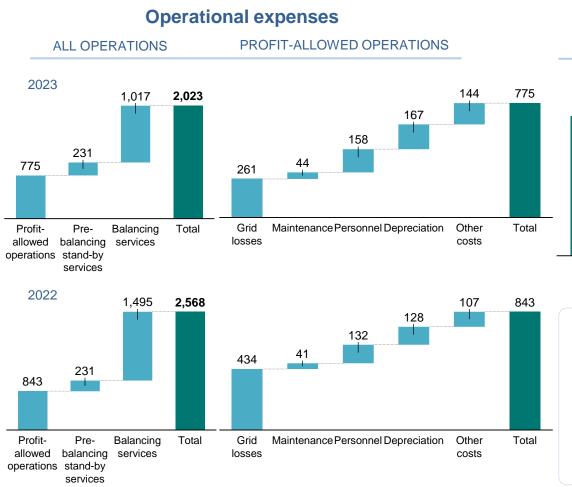
▲ Higher transmission tariff (+16%) offsetting lower volume (-7%)

▲ Higher income from the sale of energy in the spot and balancing markets (excess energy purchased to offset grid losses)



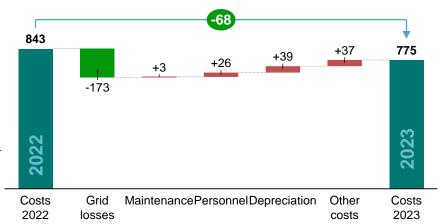
Financial results

Operations | Costs



Operational expenses

PROFIT-ALLOWED OPERATIONS: BREAKDOWN



DRIVERS BEHIND THE EVOLUTION OF COSTS

♥Grid losses (lower purchase prices both in the open market and in the Government-designed contractual framework for the forward purchase of electricity at a fixed price of 450 Lei/MWh)

▲ Depreciation (mainly grid losses assets* created in 2022), personnel costs, cross-border transit costs (Inter-TSO-Compensation), write-off of CWIP (failed investments from previous years), base effect of the 2022 reversal of provision for receivables write-off

*as per Government Emergency Ordinance 119/2022

Chart unit: mil Lei



Results 1H2023

Financial results

43%

72%

→ 2023

• 2022

Forward

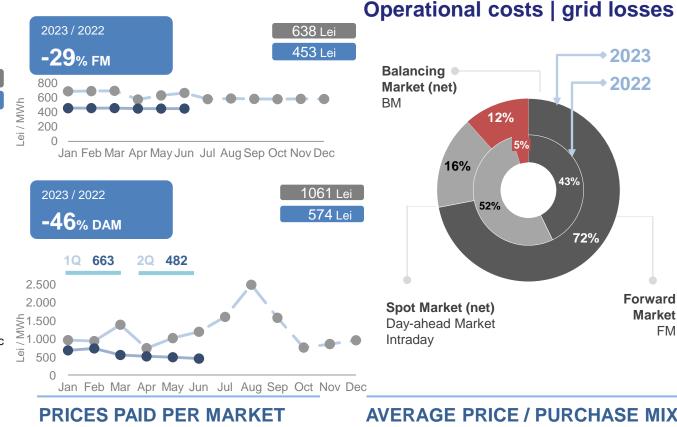
Market

FM



GRID LOSSES

20.24 TWh **GRID IN-TAKE VOLUME IN 1H2023** 19.72 TWh **GRID OFF-TAKE VOLUME IN 1H2023** 2.54% (0.51TWh) **GRID LOSSES 1H2023**



453 Lei/MWh (▼ 29%) FORWARD MARKET (FM) 574 Lei/MWh (▼ 46%) DAY-AHEAD MARKET (DAM) 377 Lei/MWh (▼ 66%)

AVERAGE PRICE / PURCHASE MIX

466 Lei/MWh (▼ 47%) **CROSS-MARKET AVERAGE PRICE PAID** 72%FM / 16%SPOT / 12%BM (1H2023) PURCHASE MIX (VOLUMES) 43%FM / 52%SPOT / 5%BM (1H2022) BALANCING MARKET (BM) (Net, BRP fee included) PURCHASE MIX (VOLUMES)

Results 1H2023

Financial results

Operational profit | EBITDA

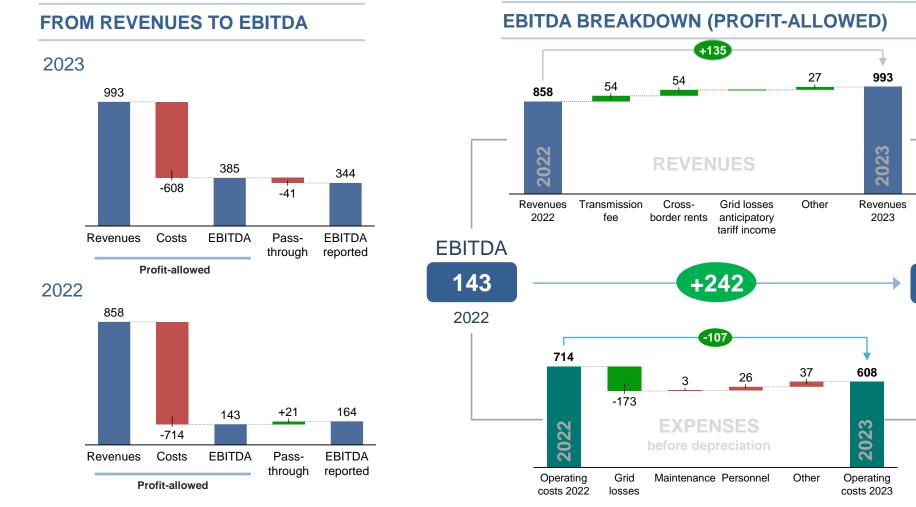


Chart unit: mil Lei



WE LEAD THE POWER

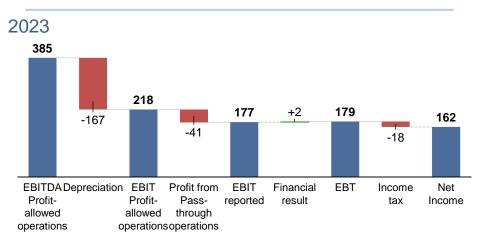
EBITDA

385

2023

Financial results

From EBITDA to Net income



FROM EBITDA TO NET INCOME

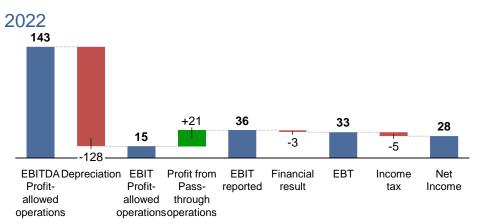
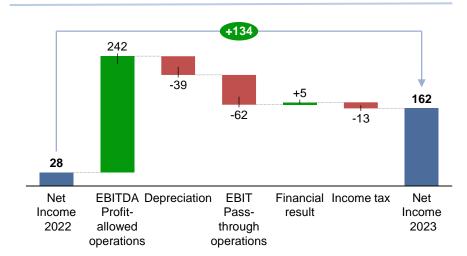


Chart unit: mil Lei



NET INCOME BREAKDOWN



MAIN DRIVERS BEHIND THE INCREASE IN NET INCOME

- ▲ EBITDA from core operations (transmission) mainly driven by
- (i) Higher revenue due to a higher tariff offsetting lower volumes and higher cross-border income (congestion rents)
- Substantially lower grid losses costs due to lower market prices and the Government-designed multi-year contractual framework for the forward purchase of electricity at a fixed price of 450 lei/MWh

Results 1H2023

Investments

Delivered in 1H2022

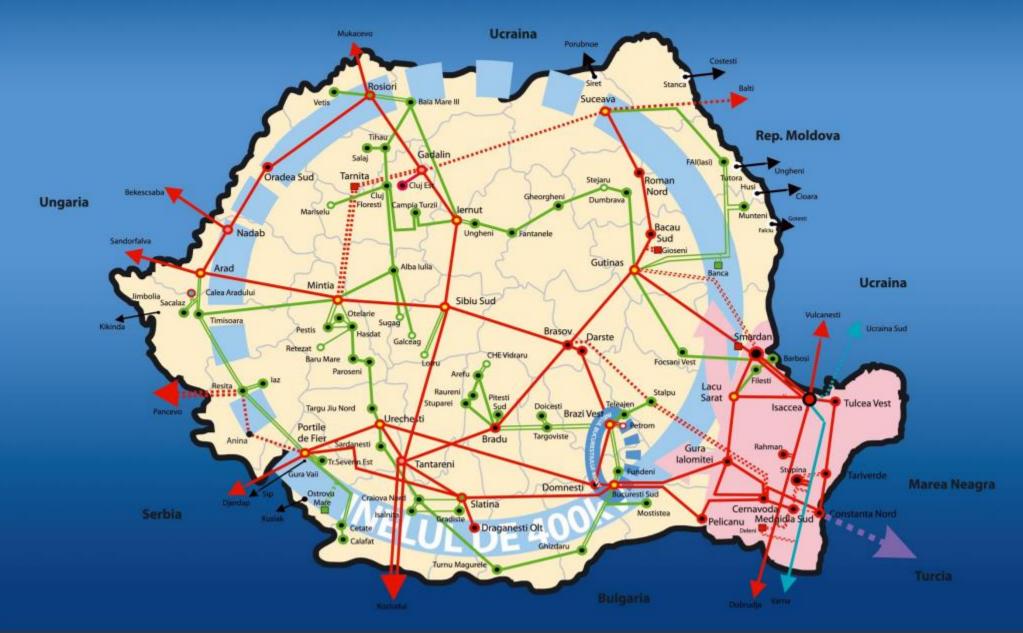
127 Lei m	New contracts Total aggregate amount for contracts signed in 1H2023	Selected items: 72 mil lei - New substation 400 kV Arefu 41 mil lei - New internal line Ostrovu Mare - RET	
Lei m	Capital expenditure Amounts added to construction-work-in-progress in 1H2023	Selected items: 48 mil lei - New internal line Gutinas-Smardan 22 mil lei - RO-BG intermediate connections in Medgidia substation 17 mil lei – Modernization of substation Arefu	
532 Lei m	Assets commissioned Amounts transferred from construction-work-in- progress to fixed assets in 1H2022	Selected items: 354 mil lei - New internal line Cernavoda-Stalpu 47 mil lei - Modernization of Munteni substation 40 mil lei – Modernization of substation Arefu	
of which	RAB: 159 Lei m		





Thank you for your attention!

Romanian Electricity Transmission Network



Annex

Separate income statement

									40.0000	10.000	
[Lei m]	1H 2023	1H 2022			2Q 2023	2Q 2022			1Q 2023	1Q 2022	
	IFRS	IFRS			IFRS	IFRS			IFRS	IFRS	
	unaudited	unaudited	_		unaudited	unaudited		4 70/	unaudited		0.00/
Billed volume [TWh]	24.97	26.90	V	7.2%	11.97	12.56	V	4.7%	13.01	14.35 🔻	9.3%
Profit-allowed operations	002	050		45.00/	40.4	400		45.00/	400	424	4.5.70/
Operational revenues	993	858		15.8%	494	426	A		499	431 🔺	
Operational revenues Transmission	959	833		15.2%	472	414	A	14.1%	487	419	
Operational revenues Transmission Regulated fee	748	694	A	7.7%	380	351	A	8.1%	368	343 🔺	7.4%
Operational revenues Transmission Cross-border rents	181	127	A	42.9%	79	57	A	38.0%	102	70 🔺	46.9%
Operational revenues Transmission Other	31	12	A	151.8%	14	6	A	147.8%	17	7 🔺	155.2%
Operational revenues Dispatching	4	0		7881.4%	4	0		9506.6%	0	0 🔻	
Operational revenues Dispatching Regulated fee	0	0	-	-	0	0	_	-	0	0 -	-
Operational revenues Dispatching Unplanned cross-border flows	0	0		-	0	0		-	0	0 🔻	-
Operational revenues Dispatching Emergency energy assistance to neighboring		0	A	-	4	0	A	-	0	0 -	-
Operational revenues Other income	30	25		21.1%	18	12	A	45.3%	12	13 🔻	
Operational revenues Other income Grid losses anticipatory tariff income	0	0	-	-	0	0	-	-	0	0 -	
Operational revenues Other income Other income	30	25		21.1%	18	12		45.3%	12	13 🔻	2.6%
Operational costs	608	714		1 5.0 %	295	338	V	12.6%	312	377 🔻	17.1%
Operational costs System operation	307	466	▼	34.1%	136	192	▼	29.6%	171	274 🔻	
Operational costs System operation Grid losses	261	434	V	39.8%	114	179	\blacksquare	36.3%	147	255 🔻	42.3%
Operational costs System operation Congestion relief	0	0	V		0	0			0	0 🔻	
Operational costs System operation Power consumption in grid substations	25	21		23.4%	14	9		62.6%	11	12 🔻	6.0%
Operational costs System operation Inter-TSO-Compensation	20	11		85.2%	7	5		51.0%	13	6 🔺	111.2%
Operational costs System operation Other	0	0	▼	-	0	0	V	-	0	0 -	
Operational costs Maintenance	44	41		7.3%	25	23		11.8%	19	18 🔺	
Operational costs Personell	158	132		19.8%	83	71		17.4%	75	61 🔺	
Operational costs Other	98	75		30.5%	51	51	V	1.3%	48	24 🔺	
EBITDA	385	143	A	169.1%	199	89		124.2%	187	55 🔺	
Operational costs Depreciation and amortization	167	128		30.4%	85	65		29.7%	82	63 🔺	31.2%
EBIT	218	15		1347.7%	114	23		391.6%	105	-8 🔺	-
Pass-through operations											
Operational revenues	1,207	1,747		30.9%	598	947		36.9%	609	799 🔻	23.8%
Operational revenues System service	189	252	\mathbf{V}	24.8%	89	118	\blacksquare	24.7%	101	134 🔻	24.9%
Operational revenues Balancing service	1,018	1,495		31.9%	510	830	V	38.6%	508	665 🔻	23.6%
Operational costs	1,248	1,726		27.7%	630	947	▼	33.5%	618	778 🔻	20.7%
Operational costs System service	231	231	\mathbf{V}	0.0%	121	110		10.6%	110	121 🔻	9.6%
Operational costs Balancing service	1,017	1,495		32.0%	509	838	V	39.2%	508	657 🔻	22.7%
EBIT	-41	21		-	-32	0	V		-9	21 🔻	-
All operations (profit-allowed and pass-through)											
Operational revenues	2,200	2,604	\mathbf{V}	15.5%	1,092	1,374	\blacksquare	20.5%	1,108	1,231 🔻	10.0%
Operational costs	1,855	2,440	\mathbf{V}	24.0%	925	1,285	\blacksquare	28.0%	930	1,155 🔻	19.5%
EBITDA	344	164		109.9%	166	89		87.7%	178	75 🔺	136.1%
Operational costs Depreciation and amortization	167	128		30.4%	85	65		29.7%	82	63 🔺	31.2%
EBIT	177	36		393.7%	82	23		251.0%	96	13 🔺	
Financial result	2	-3		-	1	-1		-	1	-2 🔺	-
EBT	179	33		440.2%	82	23		263.5%	97	11 🔺	818.8%
Income tax	-18	-5	\mathbf{V}	245.0%	-1	-3		65.5%	-17	-3 🔻	563.2%
Net Income	162	28		475.8%	81	20		306.0%	80	8 🔺	899.3%
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Executive Board

Stefanita Munteanu Catalin Constantin Nadolu Florin Cristian Tataru Bogdan Toncescu

Chair (CEO) Member Member Member



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