



Curriculum vitae Europass

Personal information

Surname/First Name **STANCIU MARIUS VIOREL**

Work experience

Period **07.01.2020 – present**

Occupation or position held **MANAGEMENT CONSULTANT** Elaborating, updating and applying the methodological procedures in my own field of activity, in accordance with the approved framework procedure;

Employer's name and locality **S FISE ELECTRICA SERV SA** , Bucharest , 1A Stefan cel Mare Blvd.

Business or sector **Energy Services**

Period **15.11.2017 – 17.12.2019**

Occupation or position held **DEPUTY DIRECTOR GENERAL**

Main activities and responsibilities Carrying out tasks and obligations in accordance with the Mandate Contract in a loyal manner, dedicated to the Company, Electrica Group, the Company's employees and to the third parties, always in accordance with the best interests of the Company.

Fulfilling all the tasks and obligations falling under my responsibility, according to the Applicable Law. Fulfilling all the decisions of the Management Board.

Employer's name and locality **S FISE ELECTRICA SERV SA** , Bucharest , 1A Stefan cel Mare Blvd.

Business or sector **Energy Services**

Period **16.01.2017 – 14.11.2017**

Occupation or position held **ADVISOR - THE ENVIRONMENTAL AND ECOLOGICAL BALANCE COMMISSION CHAMBER OF DEPUTIES**

Main activities and responsibilities Research and specialised documentation of legislative initiatives assigned to the committee.

Drawing up answers to the reports and requests addressed to the committee.

Planning the daily activity of the Chairperson of the Parliamentary Committee.

Tracking the entire activity related to the preparation of reports and documents related to the projects of draft laws and amendments.

Performing any other tasks set by the Chairperson of the Parliamentary Committee.

BRANCH DIRECTOR – PIRAEUS BANK – GIURGIU BRANCH

Period 01.08.2008 – 11.04 2016

Occupation or position held **BRANCH DIRECTOR**

Main activities and responsibilities Managing and organising the branch activity in accordance with the legislation in force and with the working norms.

Supervising the activity of subordinate employees in order to ensure prompt banking services and high professional standards.

Achieving the annual and monthly objectives of expanding the bank's client portfolio.

Providing a high professional standard of the services offered to the clients and of the internal communication within the bank, avoiding/solving the conflict situations.

Detailed knowledge of the range of retail products and services offered by the bank and permanent updating of skills in this regard etc.

Employer's name and locality Business or sector	PIRAEUS BANK ROMANIA SA – GIURGIU BRANCH, București Street , building 103 , ground floor FINANCIAL-BANKING ACTIVITIES
	COMMERCIAL DIRECTOR
Period	23.06.2006 – 31.07.2008
Occupation or position held	COMMERCIAL DIRECTOR
Main activities and responsibilities	Responsible for the quality of contract negotiation with suppliers and customers, responsible for the quality of subordinate staff activity and operational flow, coordinating the entire commercial and procurement activity, designing commercial strategies together with the director general.
Employer's name and locality Business or sector	SC SV LOTUS SRL – GIURGIU , 137-139 Sloboziei Street 4211 – ROAD AND HIGHWAY CONSTRUCTION WORKS
	CUSTOMER MANAGER (RM)– RAIFFEISEN BANK – GIURGIU BRANCH
Period	01.09.2002 – 23.06.2006
Occupation or position held	LP CUSTOMER MANAGER
Main activities and responsibilities	The position involved the management of LP customers in Giurgiu, the management of the client portfolio, identifying and attracting new LP customers, presenting Raiffeisen Bank products, elaborating the credit documentation and tracking the granted credits.
Employer's name and locality Business or sector	RAIFFEISEN BANK ROMANIA SA – GIURGIU BRANCH , 1 Portului Street, ground floor LP CUSTOMER MANAGER
	CARD OFFICER – RAIFFEISEN BANK – GIURGIU BRANCH
Period	01.06.2001 – 01.09.2002
Occupation or position held	CARD OFFICER
Main activities and responsibilities	Identifying new customers in order to issue debit and credit cards. Providing assistance and collaborating with the bank's main branch in order to solve all the problems regarding cardholders. Resolving requests received from customers (card reissue, card renewal, card activation, PIN regeneration, verification and investigation of transactions claimed by customers). Keeping records of expiring cards for renewal.
Employer's name and locality Business or sector	RAIFFEISEN BANK ROMANIA SA – GIURGIU BRANCH , 1 Portului Street, ground floor CARD OFFICER – FINANCIAL-BANKING ACTIVITIES
	SP II REFERENT – CREDIT INSPECTOR – AGRICULTURAL CREDITING OFFICE – AGRICOLA BANK SA GIURGIU BRANCH
Period	06.02.1995 -01.06.2001
Occupation or position held	CREDIT INSPECTOR
Main activities and responsibilities	Management of all LP clients (Agricultural co., Ltd.) and NP clients in the area designated by the head of the office, drawing up credit documents, monitoring the evolution of loans and their repayment. Duties of debt collection officer as well.
Employer's name and locality Business or sector	AGRICOLA BANK SA - GIURGIU BRANCH , GIURGIU 47 Ștefan cel Mare Street CREDITING PRIVATE AGRICULTURE
	LEI CASHIER – VALUTA – CASH REGISTER – AGRICOLA BANK SA GIURGIU BRANCH
Period	01.01.1991 – 06.02.1995
Occupation or position held	LEI - CURRENCY CASHIER

Main activities and responsibilities Collecting money or checks from customers and making payments to customers, performing monetary or foreign exchange operations, recording all performed operations and checking the compliance with cash balances.

Employer's name and locality AGRICOLA BANK SA - GIURGIU BRANCH , GIURGIU 47 Ștefan cel Mare Street

Business or sector CASH REGISTER

Education and training

Period 2005 - 2008

Qualification/degree awarded ECONOMIST

Principal subjects covered or skills acquired ECONOMICS

Education or training organisation's type and name **SPIRU HARET UNIVERSITY OF BUCHAREST, FACULTY OF ACCOUNTING FINANCIAL MANAGEMENT, SPECIALISATION IN ACCOUNTING AND MANAGEMENT INFORMATION**

Level in national or international classification 2008 BACHELOR'S DEGREE – 9.60

Period 2003- 2007

Qualification/degree awarded JURIST

Principal subjects covered or skills acquired LAW

Education or training organisation's type and name **BIOTERA UNIVERSITY OF BUCHAREST, FACULTY OF LAW**

Level in national or international classification 2007 BACHELOR'S DEGREE – 9.70

Period 1983 - 1987

Qualification/degree awarded ELECTRO-TECHNICIAN

Principal subjects covered or skills acquired ELECTROTECHNICS

Education or training organisation's type and name **INDUSTRIAL HIGH SCHOOL NO. 3 GIURGIU**

Level in national or international classification 1987 HIGH SCHOOL DEGREE

Personal skills

26-30 Sept. 2003 – Professional Sales Courses – Achieve Global
 26-31 30 Oct. – 01 Nov. 2003 – Sales Negotiation Courses – Achieve Global
 14 -19 Oct. 2004 – Bank Credit Analysis Courses – WTIB

Mother tongue(s) ROMANIAN

Other language(s)

Self-assessment
European level ()*

English
Bulgarian

Understanding		Speaking		Writing
Listening	Reading	Spoken interaction	Spoken production	Writing production
Proficient	Proficient	Proficient	Proficient	Independent
Independent	Independent	Independent	Independent	Basic

(*) *Common European Framework of Reference for Languages*

Communication skills Communicative, stress resistant, ability to fulfil requests on time, dynamic, responsible, determined, consistent, persevering and ambitious.

Organisational/managerial skills Teamwork and good coordination of own actions
 © European Union, 2002-2018 | europa.eu

Digital skills	Word, Excel, Internet browsing, Power Point, Lotus Notes – Data base.
Other skills	Fishing, photography and music.
Driving licence	A , B